

Are you paying too much for your local access?

Agility Solutions' Access Optimization corrections recover, on average, 54% of monthly spend per circuit.

Project Overview

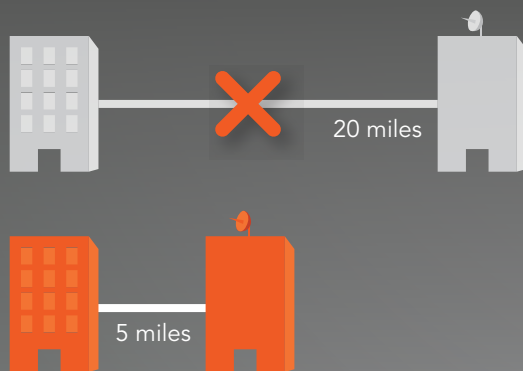
Agility Solutions' Access Optimization approach uses data analytics to target individual circuits that are not provisioned on the optimal route. **Routing to a more optimal path leads to immediate margin improvement and cost reductions by eliminating unnecessary mileage expense.**

Key Benefits

- ✓ **Pilot Project** – We can start with a defined number of example opportunities in a small, controlled initial scope.
- ✓ **Fast Recoveries** – Our strong data analytics capabilities allow us to isolate exceptions quickly and allow for immediate wins.
- ✓ **Recovery Opportunity** – Agility Solutions Access Optimization corrections recover, on average, 54% of monthly spend per circuit.
- ✓ **Success-Based Model** – Projects typically yield a 3 - 4 month payback period and a 200% - 300% first year ROI.

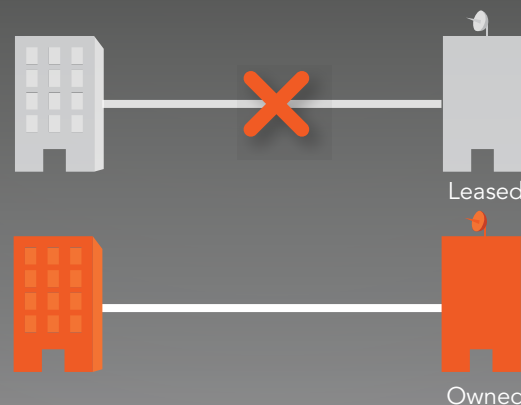
Least Cost Routing

- Target excess mileage through data analysis
- Identify mileage reductions or disputes
- Ensure revenue covers cost for circuit



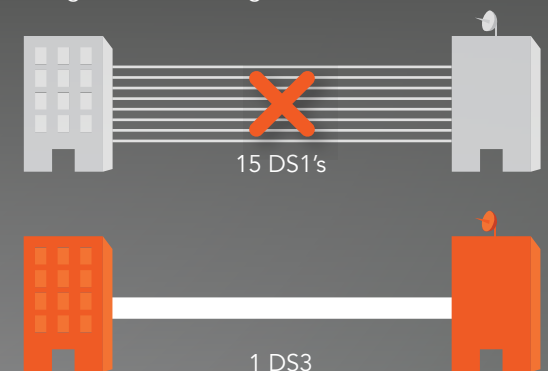
Off-net to On-net

- Coordinate regroom of leased circuits on-net
- Eliminate vendor meet points



Capacity Value Optimization

- Identify opportunities for new builds that save money
- Identify low bandwidth leases to be groomed onto higher bandwidth leases



Case Studies

ISSUE

ACTION

RECOVERY

CASE 1

Least Cost Route

Using data analytics, Agility Solutions identified a circuit incurring excessive mileage charges, when a zero-mile route was available. Agility Solutions partnered with our client's access management team, as well as the customer's account team to groom the circuit to the zero-mile route. Our client saved nearly \$2,000 a month.

Over 50% MRC

CASE 2

Off-net to On-net

Agility Solutions identified a vendor meet-point circuit with substantial mileage expense. Our client's network had capacity to provide the full service to the customer. The meet-point was eliminated, resulting in over \$3,000 per month of mileage charges – as well as reduced risk of a vendor outage.

\$3,000+ MRC

CASE 3

Capacity Value Optimization

Seven DS1 circuits were provisioned on a 14-mile route with a LEC. Upon investigating the least cost route, a zero-mile path was provisioned, but filled to capacity. Continuing to pay the excess charges for the DS1s was more expensive than provisioning a new DS3. Agility Solutions partnered with our client's Access Planning team to build a business case, and was able to get a second DS3 provisioned for the sub-optimally routed DS1s. Our client saved over \$2,000 a month.

Net Benefit:
\$2,000+ MRC

Why Use Agility Solutions?

Agility Solutions is confident in our ability to deliver cost savings to your business. With our success-based fee model, Agility Solutions only gets paid if we deliver results. Access Optimization projects have a built in 200% - 300% first-year ROI.

Additional Agility Solutions Facts

- Extensive experience in telecommunications
- In-depth understanding of contractual agreements and carrier nuances
- Data specialists who quickly summarize complex sets of data to identify cost savings