

Are your carrier providers overcharging you?

12% to 20% of telecom charges are incorrect — 85% are in the carrier's favor. (Gartner Group, 2011)

Project Overview

Agility Solutions performs a comprehensive cost-recovery audit of one or more of your carrier providers.

The primary objective is delivering cost recoveries and dispute wins.

Key Benefits

- ✓ **Recovery Opportunity** – Average recovery is between 5% - 20% of monthly recurring spend.
- ✓ **Success-Based Model** – Projects typically yield a 3 - 4 month payback period and a 200% - 300% first year ROI.
- ✓ **Fast Recoveries** – Our knowledge of common offenders and complex telecom contracts enables us to navigate the carrier landscape and pinpoint recoveries quickly.
- ✓ **Test Carrier** – We can start with a single carrier in order to deliver cost recoveries in a small and controlled initial scope.



Case Studies



ISSUE



ACTION



RECOVERY

CASE 1

Incorrect Rate Application

Through comprehensive contract reviews and data analytics, Agility Solutions identified that the carrier was billing 1 Ecckt at the old rate after a contract was re-termed for lower monthly recurring charges. A dispute was issued to recover excessive fees.

27% of monthly recurring spend

CASE 2

Unapplied Discounts

Using data analytics, Agility Solutions uncovered that the carrier incorrectly applied monthly discounts on 126 Ecckts over a 3 year period, resulting in our client overpaying. A dispute was issued to recover the missed discounts.

\$30,000 of monthly recurring spend

CASE 3

Billing for Non-Existent Services

Agility Solutions performed a comprehensive review of our client's spend and physically verified the colocation facility charges to pinpoint and dispute the invalid colocation service fees that were incurred over a 2 year period.

\$80,000 of monthly recurring spend

Why Use Agility Solutions?

Agility Solutions is confident in our ability to deliver cost savings to your business. With our success-based fee model, Agility Solutions only gets paid if we deliver results. The Carrier Deep-Dive projects have a built in 200% - 300% first-year ROI.

Additional Agility Solutions Facts

- Extensive experience in telecommunications
- In-depth understanding of contractual agreements and carrier nuances
- Data specialists who quickly summarize complex sets of data to identify cost savings